



## PROFILE OF ENGIE DEUTSCHLAND

### The Aim of the ENGIE Group

We support our customers in the transition to climate neutrality through energy-efficient solutions and the use and expansion of renewable energies.

### ENGIE Deutschland

ENGIE Deutschland is one of Germany's leading specialists in technology, energy and services. Its range of expertise includes building installations, plant and process engineering, facility management, energy management and energy contracting, renewable energy, mobility solutions as well as industrial refrigeration technology.

Apart from ENGIE Deutschland GmbH, ENGIE Deutschland AG, ENGIE Erneuerbare Deutschland GmbH, ENGIE Refrigeration GmbH and H.G.S. GmbH, since February 2019, Otto Building Technologies GmbH has also been a part of ENGIE Deutschland. Across Germany, ENGIE Deutschland is represented at 50 sites and, in 2021, recorded sales of around 1.4 billion euros with 4,650 employees.

[engie-deutschland.de/en](https://www.engie-deutschland.de/en)

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## THE DIVISIONS OF ENGIE DEUTSCHLAND

### Building Technologies

As one of the largest technical building equipment suppliers in Germany, we are masters of all disciplines relating to technology in real estate. Backed by a successful track record of 140 years and more than 1,400 employees in the division Building Technologies in Germany alone, ENGIE Deutschland provides all services in relation to ventilation and air conditioning, heating, refrigeration, building automation, electrical engineering, fire protection and security, test bed engineering and environmental simulation as well secure power systems. It is ENGIE Deutschland's aspiration is not only to develop infrastructures that achieve optimal yields and have a long service life, but also to meet all requirements for energy efficiency as well as flexibility and intelligence of buildings.

### Energy & Facility Solutions

With integrated energy supply and management solutions, ENGIE Deutschland accompanies its customers on the path to climate neutrality. The Energy & Facility Solutions business unit bundles all competencies related to energy management and supply, contracting, facility services, and service and maintenance of building technology infrastructures. With around 1,600 employees, we are close to our customers throughout Germany.

As a full-service provider in **Facility Solutions**, ENGIE Deutschland offers customers modular service packages - from service and maintenance to the complete management of complex properties. ENGIE ensures the optimal operation of buildings and facilities, provides uniform standards in building operation and transparent, plannable costs. For multi-site customers, ENGIE works as a supra-regional or international facility management partner. With 30 German branches and numerous service points, the Facility Solutions division is represented throughout Germany.

The portfolio in **Energy Solutions** includes demand identification, energy consulting and analysis, technical and energy planning, construction and operation of central energy supply installations (including monitoring and billing), modernization and financing, energy procurement, conversion and distribution, comprehensive service management and, on request, a full-service guarantee over the entire term of the agreement. As an energy contracting partner, ENGIE Deutschland provides its customers with attractive financing models and guarantees long-term savings in energy consumption costs. ENGIE Deutschland also offers highly effective energy management systems. The energy services are aimed at a wide range of sectors, such as hospitals, social welfare institutions, hotels, shopping centers and commercial property management projects as well as manufacturing



companies and industrial parks. Under the e-buddie brand, the Energy Solutions business unit also offers sustainable all-round solutions for electromobility for charging station operators, companies and professionals. The subsidiary Solarimo is specialized in tenant electricity with photovoltaics and energetic district concepts.

### **Refrigeration Services**

ENGIE Refrigeration GmbH specializes in products, solutions and services relating to cost-effective and energy-efficient refrigeration and heat utilization. The refrigeration specialist plans, manufactures, operates and provides support for refrigeration systems, recooling plants and systems solutions. The company, which has its headquarters in Lindau on Lake Constance, operates a sales and service network in Germany with excellent coverage. ENGIE Refrigeration originates from the company Sulzer, which was founded in 1834 and presented the world's first refrigerating machine at the 1878 World Fair in Paris. ENGIE Refrigeration is represented at eleven sites in Germany and, in 2021, its share of sales accounted for around 82 million euros with around 325 employees.

### **Strategic Cooperations**

ENGIE Germany relies on long-term partnerships with local utilities, in which each partner contributes its strengths along the value chain. By bundling the different competencies, ENGIE is committed to a reliable, economical and resource-saving energy supply. ENGIE holds stakes in four local energy suppliers in Germany: GASAG in Berlin, Energieversorgung und Kraftwerke Gera, Energie SaarLorLux, and WSW Energie & Wasser in Wuppertal. The company is thus fully in line with the tradition of the ENGIE Group, which has been a reliable partner to local authorities for over 100 years. In addition to the sale of electricity, gas and heat to private and commercial customers and the operation of electricity, gas and district heating networks, the focus is on the conversion of the local infrastructure with regard to a sustainable supply of electricity and district heating, customer-oriented supply from renewable energies as well as intelligent street lighting and smart city solutions.

### **ENGIE Deutschland Erneuerbare GmbH**

One focus of the ENGIE Group is the expansion of renewable energies. The installed capacity for renewables is expected to grow worldwide from 34.4 GW today to 80 GW in 2030, and Germany is also an important market in this regard. Here, we offer all services for the construction of wind and PV projects from a single source - from site acquisition to planning, approval, construction and operation of plants to marketing of the wind energy generated. To do this, we combine our experience from decades of partnerships with local utilities with the comprehensive technical and commercial expertise and know-how of a global market leader in renewable energies.



We operate 13 wind farms of our own and two for third parties with a total of around 300 MW and are working intensively on repowering our portfolio.

For wind farms that no longer receive EEG subsidies, we offer solutions ranging from long-term marketing via power purchase agreements (PPAs) to the purchase of turbines.

In addition to wind and PV, we also rely on hydropower: In our Pfreimd power plant group (Bavaria), we use it for environmentally friendly power generation, power storage, and grid stabilization via secondary control services. An innovative battery storage system at the Pfreimd site complements the pumped-storage power plants, which contribute to a secure energy supply by providing primary and secondary control power as well as minute reserve power. Battery storage and pumped storage can back each other up.

As one of the largest electricity market participants, ENGIE Energy Management Solutions manages a direct marketing portfolio of 3,500 MW, which includes onshore and offshore wind farms as well as solar parks. Our central trading platform in Brussels, which also serves Germany, is staffed around the clock and has access to all European electricity markets, from forwards to the intraday market.

We offer individually designed models for direct marketing and long-term supply agreements (PPAs) for plant operators who want to optimize revenues from their wind farms, gain long-term planning security, and meet legal requirements.

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With customized green energy solutions, we support companies and municipalities that want to improve their carbon footprint: From short- and medium-term green power certificates to

long-term PPAs to cover green power needs. In Germany, we currently have a PPA portfolio of almost 700 MW.



## About ENGIE

Our group is a global reference in low-carbon energy and services. Together with our 101,500 employees, our customers, partners and stakeholders, we are committed to accelerate the transition towards a carbon-neutral world, through reduced energy consumption and more environmentally-friendly solutions. Inspired by our purpose (“raison d’être”), we reconcile economic performance with a positive impact on people and the planet, building on our key businesses (gas, renewable energy, services) to offer competitive solutions to our customers.

Turnover in 2021 was 57.9 billion Euros. The Group is listed on the Paris and Brussels stock exchanges (ENGI) and is represented in the main financial indices (CAC 40, Euronext 100, FTSE Eurotop 100, MSCI Europe) and non-financial indices (DJSI World, DJSI Europe, Euronext Vigeo Eiris - Eurozone 120/ Europe 120/ France 20, MSCI EMU ESG screened, MSCI EUROPE ESG Universal Select, Stoxx Europe 600 ESG, and Stoxx Global 1800 ESG).

[engie.com](https://www.engie.com)

## ENGIE at a glance

### Formation

The ENGIE Group can trace its roots back to the start of the 19th century and companies steeped in tradition such as the one that built the Suez Canal and Gaz de France. The Group took the name ENGIE S.A. in July 2015.

### Employees worldwide

about 101,500

### Sales in 2021

57.9 bn Euro